Crown Laboratories, along with our affiliated companies, has a long-standing heritage in skin care, and we are passionate about providing consumers and clinicians with innovative solutions for the skin. As our mission states, we are committed to developing and providing a diverse portfolio of pharmaceutical and consumer products that improve the quality of life for our customers.

With consumer brands like Blue Lizard Australian Sunscreen, Panoxyl, Sarna, Vita Liberata, and more, we offer best-in-class sunscreens, self-tanning lotions, moisturizers, cleansers and oral care products. Our prescription products provide healthcare professionals with solutions for managing a variety of skin conditions. With the recent addition of Bellus Medical, we are now a leading innovator in aesthetics. We are excited about our future, as we grow to become an innovative leader in the dermatology, skin care, and aesthetics industries while enriching the lives we touch.

We are currently recruiting for a Director of Clinical Development and Medical Affairs. The Director contributes to and oversees the execution of strategy across Crown Laboratories family of companies, primarily through the development of the product strategy and the translation of this product strategy into a highly impactful US medical plan with the goal to medically support maximizing the number of appropriate persons using Crown's medications, devices and consumer products.

Provides expert medical/scientific advice and guidance to support the needs of non-medical internal partners (e.g., clinical operations, marketing, Compliance, etc.). Supports Crown strategy and planning through working with external parties and internal leaders. Continually seeks to increase market awareness and expertise by developing relationships with outside organizations/experts to support research programs, clinical development programs and licensed product maintenance and optimization. This includes supporting the strategy for local Medical Advisory Board and Expert Panel meetings, Medical Grants, External Collaborative Research and Medical Publications.

Primary Responsibilities:

EXPERTISE

- Possesses deep therapeutic area/scientific knowledge and in-depth knowledge of medical affairs and clinical development. Keeps abreast of current medical/scientific progress and actively develops and maintains relationships with outside experts aligned with the scientific objectives and business objectives. Serves as a liaison by representing the company with outside groups. Works to understand the evolving healthcare environment (provider/expert) and payer landscapes and help to translate that working knowledge into a plan.
- As the TA expert, incumbent may author/review/approve content used for publications and promotions. Contributes to TA grant strategy and participates in internal and external events/forums to advance Crown's US business.

INTERFACE/COLLABORATION (e.g. Commercial, Clin Ops, BDS, PV, RA, Compliance, Legal, etc.)

- Provides medical/scientific advice by working closely with local functions on the full clinical trial life cycle. Reviews, synthesizes, and analyses clinical trial data and translates data into actionable plans at the product level. Collaborates with teams on US feasibility assessments and provides feedback to the Global team to guide protocol development. Contributes to the development of the clinical trial protocol and associated documents.

MEDICAL ACTION STRATEGY AND PLANNING

- Leads development and implementation of the annual TA or indication section component of the Medical Action Plan. Develops product strategy for local Medical Advisory Board and Expert Panel meetings, Medical Grants, and Medical Publications.
- Charged with determining the scientific objectives and ensuring creation of content for field-based medicine (MSLs/AMAs) ensuring staff are adequately trained and informed of US Crown data and TA strategy.
- Collaborates with Medical Information, Clinical Operations, and Regulatory leaders ensuring Crown US is collecting the appropriate information/data, monitoring, analyzing and translating this data into an actionable plan with measurable objectives.
- Provides strategic direction and scientific support for developing standard response letters and responding to HCP inquiries. Develops local IIS research objectives and serves as a member of the IIS review team evaluating submitted proposals.
- Contributes to Medical aspects of Regulatory issues related to development compounds or marketed products including labeling discussions/updates, PLRT participation, interactions with Regulatory Agencies, and Annual NDA and IND Report submissions.
- Participates in Medical-Legal-Regulatory review of promotional materials.

BUSINESS ACUMEN

- Strong results orientation and accountability for impact of medical activities in support of TA/products, including project level budget and planning responsibilities. Highly collaborative with other business functions (e.g. Marketing).

Job Related Qualifications/Skills

- Advanced degree from an accredited institution in a Medical/Scientific discipline required.
- Doctoral degree from an accredited institution (e.g. PhD, MD, and DO) or Doctoral degree in Pharmacy preferred
- Extensive industry experience in clinical drug development and US medical affairs.
- MD or DO with six plus (6+) years OR PhD with eight plus (8+) years OR PharmD with ten plus (10+) years industry experience in clinical drug development and US medical affairs.
- Clear record of successfully planning and executing Medical Affairs and/or Clinical Development strategy, clinical trials, regulatory submissions and a demonstrated ability to function at a program level.
- Experience in an Academic Medical environment with an established record of clinical investigation.
- Ability to effectively work in a multidisciplinary team.
- Exhibits flexibility in working collaboratively across internal and external stakeholders.
- Demonstrated business acumen with ability to balance need for maintaining high scientific standards with business relevance and impact.
- Excellent communication skills.
- Demonstrated ability to establish strong customer relationships.
- Focus on external customers.
- Requires medical or scientific training plus pharmaceutical industry experience in clinical drug development and/or Medical Affairs in the specific therapeutic area or closely related field.

NOTE: This job profile is intended to provide an overview of expected job duties and requirements. It is not intended to be a contract of employment, explicit or implicit. All contents are subject to change at the sole discretion of the company. Cooperation is expected of all employees. Other duties may be assigned as needed.

We offer a competitive benefits package including vacation, medical, dental, vision, short/long term disability and 401(k) w/match.

an Equal Opportunity Employer

For other career opportunities, please visit our careers page:
https://www.crownlaboratories.com/employment-opportunities/

To learn more about our company and our brands, please visit our websites:
www.crownlaboratories.com
www.bluelizard.net
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